



Calendar 2020

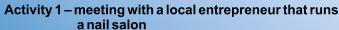


# January 2020

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Students from Varias Secondary School met with a local entrepreneur that runs a nail salon in the village, a business opened only a few months ago, but which has already become a huge success in the local community. The girls from the 6th grade had the opportunity to learn more about running a beauty business and to observe the actual process of doing nails with various techniques and in various styles.

Students' impressions after this activity:

"When we visited the nail salon I was very impressed by the amount of work it required. I always imagined it was a lot quicker and easier, but seeing the lady at work made me understand that something done right requires a lot of work. All in all, it was an interesting experience for me." D. I.

"I enjoyed very much our visit to the nail salon because I got to learn more about different nail techniques and styles. Also, I was impressed by the passion of the entrepreneur and I realized I want to be as passionate about what I do as she is." D. M.



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#### Activity 2 - meeting with a local entrepreneur that runs an event planning firm

Students from Gelu Secondary School Romania met with a local entrepreneur that runs an event planning firm (COSBIALI SRL). The entrepreneur explained the main principles and elements to take into account when planning an event or decorating a particular space for a special event and then showed students how to decorate a ballroom or a reception space for different events, encouraging them to try to make their own decoration for tables or chairs.

Students' impressions after this activity:

"For me, as a boy, it was a little bit hard at the beginning to figure out how to tie ribbons or created ornaments, but after I got to practice it became easier and I really enjoyed doing it. I can say it was a very interesting experience." D. A.

"It was an almost magical experience for me today. I remember the first wedding my parents ever took me to, I was so amazed by the colors, the beautiful flowers and decorations, and I always wanted to see how everything was made. So I am very glad I got this opportunity today." M.A.



### March 2020

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# **April 2020**

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During our entrepreneurial community activity, we have interviewed a dental clinic manager about entrepreneurship. He has told us why he chose to start up a dental clinic, the different requirements a clinic had to meet, the initial investments he had to make to start the business and the marketing strategy he followed. As an entrepreneur, the first thing he did was to define a goal (dental clinic). Then he determined his target customers, hire competent employees and find a social channel to promote his business. We told us that for being a good entrepreneur the most important quality is to be a very hard-working person. Finally, he told us that the best thing to be your own boss is that you can decide what to do every day, and the worst thing was having to fire employees. He explained to us that recently he had to fire one of his employees because of lack of performance at work and because it was affecting his co-workers. However, firing an employee was always a very tough decision".







We have learned a lot from this entrepreneurial activity. We visited a Dental Clinic in our community. The manager from the clinic showed us the premises and all the technological equipment the clinic is equipped with. We have learned that start up a dental clinic you should have a license and that they need to be certified by a dental board. We also learned that the dentist and other workers in the clinic should have

# **May 2020**

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training on using technological equipment because it is essential for a good dental diagnosis. The manager also told us that hygiene is a very important issue to prevent bacteria from causing problems to the patients. Finally we learned that customer care service is also essential and all the employees must be polite. There must be a friendly mood to allow patients feel free in their inquiries.





Korkalovaara school's (Rovaniemi, Finland) JOPE-students (flexible basic education students) were helping local company Wild Nordic (www.wildnordic.fi) in December. Wild Nordic was organizing an event for 100 long-time / incurably sick children from Northern Ireland. They came to Rovaniemi for a one day trip to meet Santa claus and see real winter. Students were welcoming them at the airport and were helping kids in husky safari.

### **Comments from students:**

"We had such a busy, but exciting day. I've never been in this kind of event or situation before. First I was really nervous of speaking English, but I had no choice and at the end it was not scary anymore."

# **June 2020**

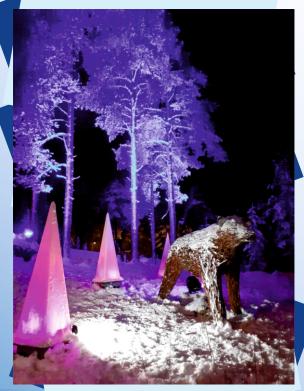
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### **Comments from students:**

"It was quite hard day as we were with kids who have been very sick for a very long time and some of them will never get well. But at the same time it was wonderful. The day was unforgettable for these kids and their joy was lovely to see."



# **July 2020**

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### Meeting with a local entrepreneur

The students of the comprehensive institute "Berlinguer" - Ragusa, Italy meet a local entrepreneur who deals with furniture.

The entrepreneur accompanied the students and explained the various stages of product processing:

- -the first phase of the guided tour took place in the laboratory / carpentry shop
- -in the second phase the students visited the offices and met the architects who deal with design and planning
  -in the third phase they visited the sales area and the shop.

In each work area students simulated work activities.

# August 2020

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After the guided tour the students interviewed the entrepreneur; some questions concerned the product's production cycle, attention to the customer, the importance of craftsmanship and the quality of the product. Some questions concerned safety in the workplace, the importance of advertising and the use of sustainable products.

Students' impressions after the activity

The entrepreneur's job is very difficult and demanding; he guarantees work to many people and therefore has to make responsible choices. (F.L)

# September 2020

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I had a lot of fun designing the kitchen furniture of my dreams.. it was a beautiful experience (M.B.)

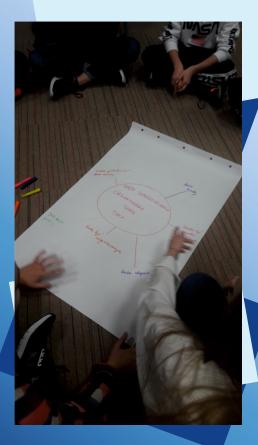
I'd really like to run a company when I grow up (C.C)











### **Preparatory workshop**

Before meeting with the enterpreneur, we had a preparatory workshop, to get us thinking what it means to be enterprising. The workshop consisted of two tasks. In the first one we were told to imagine that our school gives us a day off – no classes, just fun! Two groups got a chance to organise the day themselves, two others have to come and enjoy whatever the school prepared for them. We discussed advantages and disadvantages of doing things on their own and having them done for them – and then how they relate to being self-employed as opposed to working for somebody else.

In the second task, we thought about skills and abilities that can be helpful or hindering to an enterpreneur. We put our ideas on a flipchart and translated them into English.

The tasks really made us curious to see whether our local enterpreneur would agree with our ideas and tell us more!

## October 2020

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# Students' impressions after the workshop:

"I really liked the workshops with a large group of students because we were taught how to be a group leader and fulfill the responsibilities in order to succeed. It was a great lesson!" Z.R

"I liked the workshop very much. It was very interesting, well prepared and organized. We could learn a lot about entrepreneurship and what is important in business. I wish there were more such meetings "P.M.











#### Interview with an enterpreneur.

We had a chance to meet a local enterpreneur, the owner of the local printing house. We students prepared some questions in advance, but also had an opportunity to ask whatever questions came to our mind.

Mr. Roszkowski first told us about the beginnings of his work, setting up the company, the work he had to do to become successful, the moments of success and moments of doubt. He also told us about his interests and passions: many travels around the world, his fascination with Japan, gardening and many more.

Mr. Roszkowski was impressed with our ideas about skills and abilities of enterpreneur – having observed us at work he even suggested which of us have the necessary skills to be successful in business. He also shared with us the value of hard work, perseverance, and the support of family.

It was a fascinating meeting and we have learnt a lot. We are looking forward to visiting mr. Roszkowskis printing house in the Spring!

### November 2020

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# Students' impressions after the meeting with entrepreneur:

"Recently, interesting workshops and interview about entrepreneurship were held in our school. We were pleased with the visit of the entrepreneur. It was interesting to listen how he set up his busuness, how he's become successful. We were under impression on his hard work. He's got exceptional passions. It was a great lesson for us and we all had lots of fun!

In my opinion, such meetings are a great. You can learn a lot from face to face meeting with a real businessman." R.S



Organizing the Christmas fair has already become a tradition for our school students. The students prepare the ornaments, surprise gifts and traditional artistic moments. Together with their parents and under the coordination of our teachers, the students also prepare traditional food and Christmas sweets. Everyone welcomes the holiday spirit in their hearts.



We are ready to learn entrepreneurial skills and social entrepreneurship has been one of our fist steps. Entrepreneurship does not just mean "making money". Some parents from our schools are unemployed and we thought that a charity market would be a great idea. Our marketing strategy was to decide which first need products those families might need. Then we compared the prizes of the same product in different supermarkets and finally we bought first need products at the best price. We gave them to those families in need on 22nd December. Being a social entrepreneur has been a great experience.

Korkalovaara school had Christmas celebrations on December 18th. The picture is from 5th grader's Christmas play where Mrs. Claus and Santa Claus are wondering how to get all Christmas presents to kids all over the world on time.





On the occasion of Christmas, our students organized a collection of, used but in good condition, toys to give to less fortunate children. Our Erasmus corner was filled with gifts and colored bags.

The gifts were brought by our students to the immigration center where young mothers and children are present. The purpose of this day was to gift a little happiness to the less fortunate children and to give a second life to the games by giving them for Christmas. This initiative has allowed us to reflect on the value of solidarity and brotherhood in the world.

### December 2020

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On December 21, there was Christmas Fair in our school. Students involved in Erasmus+ project sold decorations which were mostly made by students, their parents and teachers. They also supported the Beauty zone, the zone of healthy sweets and actively participated in the workshops of Christmas decorations. Another group sold delicious home-made cakes in the cafe. Two boys baked cakes for Communal Wafer Celebrations. The students met the Mayor of Halinów, Mr. Adam Ciszkowski and it was a pleasure to take a photo together. The time spent working at the Christmas Fair was for youth undoubtedly a valuable experience, which at the same time was a great support for the Parents' Council, the organizers of the Christmas Fair.